



GOODWOOD

The Role

Golf Retail Assistant will be part of Golf At Goodwood and will report to the Retail Manager.

About us

At Goodwood, we celebrate our 300 year history as a quintessentially English Estate, in modern and authentic ways delivering extraordinary and engaging experiences. Our setting, 12,000 acres of West Sussex countryside and our story both play significant roles in Goodwood's success. What really sets us apart is our people. It is their passion, enthusiasm and belief in the many things we do that makes us the unique, luxury brand we are.

Passionate People

It takes a certain sort of person to flourish in such a fast-paced, multi-dimensional environment like Goodwood. We look for talented, self-motivated and enthusiastic individuals who will be able to share our passion for providing the **“world's leading luxury experience.”**

Our Values

The Real Thing

We employ meticulous attention to detail to create experiences, as they should be. We are honest and open.

Daring Do

We don't mind breaking the rules to create the best possible experiences. We will take tough decisions

Obsession for Perfection

It's a team thing – everybody mucks in to make things happen. We're madly passionate about what we do

Sheer Love of Life

We want to make everyone feel special by loving what we do.

Purpose of the role

As Golf Retail Assistant you are expected to provide exceptional customer service in a fast paced environment while ensuring that Goodwood's high standards are exceeded on a daily basis. Based on the shop floor you will be the first point of contact for our customers and will be tasked with retail responsibilities including selling, processing transactions, ensuring the high shop standards are adhered to at all times and regular stock rotation.

Key responsibilities

- To assist and guide customers with the purchase of retail merchandise.
- To meet and exceed all sales targets set by the Retail manager.
- To anticipate customer needs through proactive activity
- To Promote and up-sell appropriate services to all Members and guests.

- To build and maintain strong customer relationships through consistent and professional customer engagement.
- Develop a full understanding of all the retail products we sell and have knowledge of all the unique selling points.
- To be familiar with all club competitions and upcoming events (Including competitions formats and rules)
- Responsible for opening and closing the shop while ensuring all retail displays are maintained to the highest standards.
- Any other duties that may be reasonably requested in order to ensure satisfactory performance within the role and the wider team.

Qualities you will possess

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| <ul style="list-style-type: none"> • Passion for what you do • Positive and friendly with a “can do attitude” • Attention to detail • Ability to prioritise and organise • Proactive • Take responsibility for yourself | <ul style="list-style-type: none"> • Confident to make decisions and to stand by them • Good negotiation and influencing skills • Excellent communicator • Complaint handling skills • Target Driven • Professional attitude • Personality • A sense of fun! |
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What do you need to be successful?

- Previous experience of working in a customer service environment is essential.
- Previous Retail experience is essential
- Ability to integrate and work within a team environment is essential.
- Capacity to prioritise your work load and manage your time effectively in a customer facing role is vital.
- It would be advantageous to have previously worked within a customer facing position.
- Knowledge of Golf is desirable.
- Knowledge and understanding of services provided by Golf At Goodwood including Membership, Corporate Golf and other services.
- Own transport is essential due to the rural location of Goodwood and shift starting times.

Each role is assigned a level against our expected behaviour. Your role levels are set out below.

BEHAVIOUR	LEVEL
Think Customer	2
Communication & Trust	1
Taking Personal Responsibility	1
Encouraging Excellence & Commercial Success	1
Working Together	1